Fair Park Committee Agenda Jefferson County

Jefferson County Fair Park Activity Center 503 N. Jackson Avenue Jefferson, WI 53549

Date: Thursday, November 1, 2018

Time: 8:30 am

Committee members: Poulson, Blane (Chair) Hartz, Peter

Lindl, Roger (Vice Chair)

White, Brandon (Secretary)

Hall-Kind, Debra
Steindorf, Kathleen

1. Call to order

- 2. Roll call (establish a quorum)
- 3. Certification of compliance with Open Meetings Law
- 4. Approval of the agenda
- 5. Approval of Fair Park Committee minutes of October 4, 2018
- 6. Communication
- 7. Public Comment

(Members of the public who wish to address the Committee on specific agenda items must register their request at this time)

- 8. Review of Community Feedback & Suggestions on Fair Operations
- 9. Discussion and possible action on Marketing Partnerships and Sponsorships
- 10. Discussion and possible action on Pepsi contract
- 11. Discussion and possible action on 2019 Fair Convention
- 12. Discussion and possible action on open forum held on October 11, 2018
- 13. Discussion and possible action to approve refinishing of Activity Center floor
- 14. Review of Financial Report
- 15. Review of Supervisor's Report
- 16. Review of Office Report
- 17. Discussion and possible action on future meeting schedule and agenda items
- 18. Adjourn

Next scheduled meetings:

Regularly scheduled meetings in the Activity Center Conference Room at 8:30 a.m. on the 1st Thursday of the month:

December 6, 2018

A Quorum of any Jefferson County Committee, Board, Commission or other body, including the Jefferson County Board of Supervisors, may be present at this meeting.

Individuals requiring special accommodations for attendance at this meeting should contact the County Administrator 24 hours prior to the meeting at 920/674-7101 so appropriate arrangements can be made.

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Date: Thursday, October 6, 2018

Time: 8:30 am

Committee members: Poulson, Blane (Chair) Hartz, Peter

Lindl, Roger (Vice Chair) Nelan, Conor White, Brandon (Secretary) Hall-Kind, Debra Steindorf, Kathleen

1. Call to order:

The monthly meeting was called to order by Committee Chair Blane Poulson at 8:30 a.m. Committee members Blane Poulson (Chairperson), Roger Lindl (Vice Chari), Brandon White (Secretary), Debra Hall-Kind, and Kathleen Steindorf were present. Also in attendance were Ben Wehmeier, County Administrator; LaVern Georgeson (Agriculture Educator - UW Extension). Peter Hartz and Conor Nelan were not in attendance. No members of the public were present.

2. Roll call (establish a quorum):

A quorum was established.

3. Certification of compliance with Open Meetings Law:

County Administrator Ben Wehmeier certified compliance with the Open Meetings Law.

4. Approval of the agenda:

The October agenda was reviewed by the committee members. No changes were proposed.

5. Approval of Fair Park Committee minutes:

After changing the month from October to September in item #4 of the September 6, 2018 meeting minutes, the minutes were unanimously approved.

6. Communications:

Email from Judy Halat, WI Horse Alliance

7. Public Comment (Members of the public who wish to address the Committee on specific agenda items must register their request at this time):

There was no public comments.

8. Review of Community Feedback & Suggestions on Fair Operations:

Debra Hall-Kind gave an update as to Jefferson County Agri-Business being a vendor at the 2019 fair.

9. Discussion and possible action on Marketing Partnerships and Sponsorships:

Amy Listle updated the committee as to the progress of partnerships and sponsorships. No action was needed.

10. Discussion and possible action on RFP for soda contract:

The only letter of interest was from Pepsi but no contract was presented. This will be discussed further at the November meeting.

11. Discussion and possible action on Fair final numbers:

Review of the 2018 Fair numbers. There was no action needed.

12. Discussion and possible action on the open forum to be held on October 11, 2018:

Amy Listle stated that planning was being done for the open forum. No action by the committee was needed.

13. Review of Financial Report:

August 2018 statement of revenues and expenditures was distributed.

14. Review of Supervisor's Report:

Roger Kylmanen updated the committee as to the projects and events being worked on by the maintenance crew at the Fair Park.

15. Review of Office Report:

Amy Listle updated the committee as to the projects and events being worked on by the office staff at the Fair Park.

16. Discussion and possible action on future meeting schedule and agenda items:

Possible agenda items include: Pepsi contract, WI Association of Fairs convention.

17. Adjournment:

Roger Lindl made a motion to adjourn at 9:24 a.m., seconded by Brandon White. The motion passed unanimously.

Next scheduled meetings:

Regularly scheduled meetings in the Activity Center Conference Room at 8:30 a.m. on the 1st Thursday of the month:

October 11, 2018 (Open Forum)

November 1, 2018

December 6, 2018

A Quorum of any Jefferson County Committee, Board, Commission or other body, including the Jefferson County Board of Supervisors, may be present at this meeting.

Individuals requiring special accommodations for attendance at this meeting should contact the County Administrator 24 hours prior to the meeting at 920/674-7101 so appropriate arrangements can be made.

Fair Open Forum

October 11, 2018

Needs Improvement:

- Aisle spacing with Activity Center Vendors
- Publishing Judging Results
- AC Kitchen Food Vendor
- Maps & Signs
- Lighting in wash rack area for early morning washing
- Flooring in Rabbit Barn
- More Ag Education
- Emergency Communications
- Designate person to unlock doors between AC bathrooms/showers
- PA System

Good:

- Draft Horses set-up/safety/show is growing
- Dairy Department
- New Activity Center layout
- Compliment for the Sheriff's Dept
- Animal Exhibitor Parking during Feed Times
- Judges parking area & escort

New Ideas:

- Poster Contest
- Coffee vendor open @ 5:30am, refillable cups, custom design
- Bring back chocolate contest or something else... cheese?
- Exhibits near barns complimenting the areas Ag education voting & awards
- Larger scale commodity carnival
- Scavenger hunt, passport/punch card w/ prizes

	REVISED							'AILABLE	PCT	
SEPTEMBER 2018	BL	IDGET	AC	TUALS	ENCUMBR	ANCES	BU	IDGET	USED	
FAIR PARK										
REVENUES										
12101 411100 General Property Taxes	\$	(71,430.00)		(53,572.50)		-	\$	(17,857.50)	75.00	
12101 457010 Sponsor Revenue	\$	(50,000.00)	\$	(50,000.00)		-	\$	-	100.00	
12101 457023 Other Public Charges	\$	-	\$	(1,697.00)	-	-	\$	1,697.00	0.00	
12101 457025 Horse Show Fees	\$	(23,000.00)	\$	(15,760.00)		-	\$	(7,240.00)	68.50	
12101 457026 Shaving Sales	\$	(34,000.00)	\$	(23,257.98)		-	\$	(10,742.02)	68.40	
12101 457030 Credit Card Surcharge	\$	-	\$	(12.00)	\$	-	\$	12.00	0.00	
12101 474169 Fair Billed	\$	(4,000.00)		-	\$	-	\$	(4,000.00)	0.00	
12101 482012 Building Rental	\$	(176,000.00)	\$	(87,559.39)	\$	-	\$	(88,440.61)	49.70	
12101 482013 Stall Rental	\$	(83,000.00)	_	(45,595.00)	\$	-	\$	(37,405.00)	54.90	
12101 482014 Winter Storage Rental	\$	(45,000.00)	\$	(13,029.00)	\$	-	\$	(31,971.00)	29.00	
12101 482015 Space-Food Vendor	\$	(18,000.00)	\$	(4,657.56)	\$	-	\$	(13,342.44)	25.90	
12101 482016 Space-Beverage Vendor	\$	(17,000.00)	\$	(6,079.42)	\$	-	\$	(10,920.58)	35.80	
12101 482017 Space-Other Vendor	\$	(5,000.00)	\$	(2,934.65)	\$	-	\$	(2,065.35)	58.70	
12101 482021 Camping Fee Other	\$	(52,000.00)	\$	(47,015.31)	\$	-	\$	(4,984.69)	90.40	
12101 482100 Prior Year Rent Income	\$	-	\$	(2,400.00)	\$	-	\$	2,400.00	0.00	
12101 486001 Vending Commission	\$	(1,000.00)	\$	(704.06)	\$	-	\$	(295.94)	70.40	
EXPENDITURES										
	Φ.	400 440 00	Φ.	05 000 04	Φ.		Φ.	74 44 4 40	20.00	
12101 511110 Salary-Permanent Regular	\$	106,413.00	\$	35,298.84	\$	-	\$	71,114.16	33.20	
12101 511210 Wages-Regular	\$	126,295.00	\$	82,078.96	\$	-	\$	44,216.04	65.00	
12101 511220 Wages-Overtime	\$	145.00	\$	2,191.69	\$	-	\$	(2,046.69)	%	
12101 511240 Wages-Temporary	\$	15,484.00	\$	21,871.66	\$	-	\$	(6,387.66)	141.30	
12101 511310 Wages-Sick Leave	\$	-	\$	3,460.03	\$	-	\$	(3,460.03)	0.00	
12101 511320 Wages-Vacation Pay	\$	-	\$	4,431.75	\$	-	\$	(4,431.75)	0.00	
12101 511330 Wages-Longevity Pay	\$	285.00	\$	-	\$	-	\$	285.00	0.00	
12101 511340 Wages-Holiday Pay	\$	-	\$	2,253.63	\$	-	\$	(2,253.63)	0.00	
12101 511350 Wages-Miscellaneous(Comp)	\$	-	\$	2,788.48	\$	-	\$	(2,788.48)	0.00	
12101 512141 Social Security	\$	18,864.00	\$	11,626.41	\$	-	\$	7,237.59	61.60	
12101 512142 Retirement (Employer)	\$	13,241.00	\$	7,207.97		-	\$	6,033.03	54.40	
12101 512144 Health Insurance	\$	31,767.00	\$	22,050.99	\$	-	\$	9,716.01	69.40	
12101 512145 Life Insurance	\$	73.00	\$	20.95		-	\$	52.05	28.70	
12101 512146 Workers Compensation	\$	-	\$	5,089.75		-	\$	(5,089.75)	0.00	
12101 512148 Unemployment Compensation	\$	-	\$	8,027.07		-	\$	(8,027.07)	0.00	
12101 512150 FSA Contribution	\$	450.00	\$	625.00	\$	-	\$	(175.00)	138.90	
12101 512173 Dental Insurance	\$	3,589.00	\$	2,051.79	\$	-	\$	1,537.21	57.20	
12101 521216 Janitoral	\$	-	\$	(81.58)		-	\$	81.58	0.00	
12101 521219 Other Professional Serv	\$	600.00	\$	-	\$	-	\$	600.00	0.00	
12101 521297 Stall Cleaning	\$	4,500.00	\$	<u>-</u>	\$	-	\$	4,500.00	0.00	
12101 529170 Grounds Keeping Charges	\$	24,323.00	\$	20,286.17	\$	-	\$	4,036.83	83.40	
12101 529299 Purchase Care & Services	\$	-	\$	(6.75)		-	\$	6.75	0.00	
12101 531301 Office Equipment	\$	500.00	\$	-	\$	-	\$	500.00	0.00	
12101 531303 Computer Equipmt & Software	\$	2,000.00	\$	1,246.01	\$	-	\$	753.99	62.30	
12101 531311 Postage & Box Rent	\$	200.00	\$	338.15	\$	-	\$	(138.15)	169.10	
12101 531312 Office Supplies	\$	1,600.00	\$	544.11	\$	-	\$	1,055.89	34.00	
12101 531313 Printing & Duplicating	\$	1,400.00	\$	1,356.03		-	\$	43.97	96.90	
12101 531314 Small Items Of Equipment	\$	4,000.00	\$	2,124.66		-	\$	1,875.34	53.10	
12101 531320 Safety Supplies	\$	750.00	\$	459.62		-	\$	290.38	61.30	
12101 531322 Subscriptions	\$	200.00	\$	102.00	\$	-	\$	98.00	51.00	
12101 531324 Membership Dues	\$	1,300.00	\$	1,732.30	\$	-	\$	(432.30)	133.30	

	RE	VISED				AVAILABLE	PCT
SEPTEMBER 2018		JDGET	AC	TUALS	ENCUMBRANCES		USED
12101 531326 Advertising	\$	4,500.00	\$	3,897.99	\$ -	\$ 602.01	86.60%
12101 531349 Other Operating Expenses	\$	1,500.00	\$	2,124.21	\$ -	\$ (624.21)	141.60%
12101 531351 Gas/Diesel	\$	6,000.00	\$	4,858.64	\$ -	\$ 1,141.36	81.00%
12101 531367 Wood Shavings	\$	22,000.00	\$	20,917.00	\$ -	\$ 1,083.00	95.10%
12101 532325 Registration	\$	1,200.00	\$	746.00	\$ -	\$ 454.00	62.20%
12101 532332 Mileage	\$	200.00	\$	242.77	\$ -	\$ (42.77)	121.40%
12101 532334 Commercial Travel	\$	1,500.00	\$	400.14	\$ -	\$ 1,099.86	26.70%
12101 532335 Meals	\$	850.00	\$	189.25	\$ -	\$ 660.75	22.30%
12101 532336 Lodging	\$	3,500.00	\$	863.00	\$ -	\$ 2,637.00	24.70%
12101 532339 Other Travel & Tolls	\$	30.00	\$	129.67	\$ -	\$ (99.67)	432.20%
12101 533221 Water	\$	10,000.00	\$	9,396.09	\$ -	\$ 603.91	94.00%
12101 533222 Electric	\$	40,000.00	\$	40,106.41	\$ -	\$ (106.41)	100.30%
12101 533223 Sewer	\$	8,100.00	\$	8,130.51	\$ -	\$ (30.51)	100.40%
12101 533224 Natural Gas	\$	5,200.00	\$	5,183.65	\$ -	\$ 16.35	99.70%
12101 533225 Telephone & Fax	\$	2,000.00	\$	1,577.89	\$ -	\$ 422.11	78.90%
12101 533235 Storm Water Utility	\$	17,000.00	\$	12,108.42	\$ -	\$ 4,891.58	71.20%
12101 533236 Wireless Internet	\$	360.00	\$	427.77	\$ -	\$ (67.77)	118.80%
12101 535232 Graveling	\$	3,500.00	\$	1,973.88	\$ -	\$ 1,526.12	56.40%
12101 535242 Maintain Machinery & Equip	\$	6,000.00	\$	8,957.62	\$ -	\$ (2,957.62)	149.30%
12101 535245 Grounds Improvements	\$	10,000.00	\$	6,279.22	\$ -	\$ 3,720.78	62.80%
12101 535247 Building Repair & Maint	\$	18,000.00	\$	6,042.84	\$ -	\$ 11,957.16	33.60%
12101 535297 Refuse Collection	\$	9,000.00	\$	8,696.01	\$ -	\$ 303.99	96.60%
12101 535344 Household & Janitorial Supp	\$	7,000.00	\$	5,054.38	\$ -	\$ 1,945.62	72.20%
12101 535347 Beverage Purchases	\$	10,000.00	\$	8,078.51	\$ -	\$ 1,921.49	80.80%
12101 535349 Other Supplies	\$	-	\$	1,871.32	\$ -	\$ (1,871.32)	0.00%
12101 535352 Vehicle Parts & Repairs	\$	3,000.00	\$	4,847.28	\$ -	\$ (1,847.28)	161.60%
12101 535355 Plumbing & Electrical	\$	7,000.00	\$	17,864.14	\$ -	\$ (10,864.14)	255.20%
12101 536533 Equipment Rent & Lease	\$	1,000.00	\$	1,458.61	\$ -	\$ (458.61)	145.90%
12101 571004 IP Telephony Allocation	\$	869.00	\$	651.78	\$ -	\$ 217.22	75.00%
12101 571005 Duplicating Allocation	\$	821.00	\$	615.78	\$ -	\$ 205.22	75.00%
12101 571009 MIS PC Group Allocation	\$	7,900.00	\$	5,924.97	\$ -	\$ 1,975.03	75.00%
12101 571010 MIS Systems Grp Alloc(ISIS)	\$	4,236.00	\$	3,177.00	\$ -	\$ 1,059.00	75.00%
12101 591519 Other Insurance	\$	9,185.00	\$	7,190.17	\$ -	\$ 1,994.83	78.30%
12101 594809 Capital Building	\$	10,000.00	\$	5,565.00	\$ -	\$ 4,435.00	55.70%
12101 594810 Capital Equipment	\$	40,000.00	\$	-	\$ -	\$ 40,000.00	0.00%
12101 594819 Capital Other Equipment	\$	25,000.00	\$	20,700.00	\$ -	\$ 4,300.00	82.80%
12101 594821 Capital Improvement Land	\$	30,000.00	\$	-	\$ 27,137.50	\$ 2,862.50	90.50%
12101 594822 Capital Improvement Building	\$	24,000.00	\$	-	\$ -	\$ 24,000.00	0.00%
TOTAL Fair Park Activities	\$	129,000.00	\$	111,149.74	\$ 27,137.50	\$ (9,287.24)	107.20%
TOTAL REVENUES	\$	(579,430.00)	\$	(354,273.87)	\$ -	\$ (225,156.13))
TOTAL EXPENSES		708,430.00	 	465,423.61	\$ 27,137.50	\$ 215,868.89	
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	RE	VISED				A۷	/AILABLE	PCT
SEPTEMBER 2018	BU	IDGET	AC	TUALS	ENCUMBRANCES	BL	JDGET	USED
FAIR WEEK								
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REVENUES								
12102 411100 General Property Taxes	\$	17,692.00	\$	13,268.97	\$ -	\$	4,423.03	75.00%
12102 421001 State Aid	\$	(7,176.00)	 	(7,632.30)	<u> </u>	\$	456.30	106.40%
12102 457001 UW Ext Education Activities	\$	-	\$	(30.00)		\$	30.00	0.00%
12102 457005 Reserved Seating Fees	\$	(40,000.00)	\$	(42,310.50)		\$	2,310.50	105.80%
12102 457009 Contest Entry Fees	\$	(800.00)	+	(1,425.00)		\$	625.00	178.10%
12102 457010 Sponsor Revenue	\$	(100,000.00)	\$	(68,089.50)	\$ -	\$	(31,910.50)	68.10%
12102 457011 Gate Receipts	\$	(240,000.00)	\$	(243,201.50)	\$ -	\$	3,201.50	101.30%
12102 457013 Stall & Pen Fees	\$	(4,500.00)	\$	(8,147.25)	\$ -	\$	3,647.25	181.10%
12102 457021 Premium Book Sales	\$	(100.00)	\$	(240.00)	\$ -	\$	140.00	240.00%
12102 457023 Other Public Charges	\$	-	\$	(2,767.35)	\$ -	\$	2,767.35	0.00%
12102 457029 FFA Enrollment	\$	(6,500.00)	\$	(5,867.00)	\$ -	\$	(633.00)	90.30%
12102 457030 Credit Card Surcharge	\$	(1,000.00)	\$	(6,033.50)	\$ -	\$	5,033.50	603.40%
12102 457033 Small Items Sponsor	\$	-	\$	(205.49)	\$ -	\$	205.49	0.00%
12102 457034 Parking Fees	\$	-	\$	(2,114.31)	\$ -	\$	2,114.31	0.00%
12102 459001 Soda	\$	(15,000.00)	\$	(11,985.00)	\$ -	\$	(3,015.00)	79.90%
12102 482015 Space-Food Vendor	\$	(32,000.00)	\$	(24,951.00)	\$ -	\$	(7,049.00)	
12102 482016 Space-Beverage Vendor	\$	(75,000.00)	\$	(74,738.00)	\$ -	\$	(262.00)	99.70%
12102 482017 Space-Other Vendor	\$	(25,000.00)	_	(17,675.00)		\$	(7,325.00)	
12102 482018 Space-Carnival	\$	(30,000.00)	\$	(29,887.67)		\$	(112.33)	99.60%
12102 482019 Camping Fee 4-H	\$	(22,000.00)	_	(20,960.00)		\$	(1,040.00)	
12102 482020 Camping Fee Vendor	\$	(1,500.00)	_	(1,575.00)		\$	75.00	105.00%
EXPENDITURES								
12102 511110 Salary-Permanent Regular	\$	46,833.00	\$	14,229.65		\$	32,603.35	30.40%
12102 511210 Wages-Regular	\$	29,999.00	\$	26,820.99		\$	3,178.01	89.40%
12102 511220 Wages-Overtime	\$	11,252.00	\$	25.31	\$ -	\$	11,226.69	0.20%
12102 511240 Wages-Temporary	\$	40,353.00	\$	52,148.74	\$ -	\$	(11,795.74)	129.20%
12102 511310 Wages-Sick Leave	\$	-	\$	637.08	\$ -	\$	(637.08)	
12102 511320 Wages-Vacation Pay	\$	-	\$	970.11	\$ -	\$	(970.11)	0.00%
12102 511330 Wages-Longevity Pay	\$	71.00	\$	-	\$ -	\$	71.00	0.00%
12102 511340 Wages-Holiday Pay	\$	-	\$	284.32	\$ -	\$	(284.32)	0.00%
12102 511350 Wages-Miscellaneous(Comp)	\$	-	\$	445.87		\$	(445.87)	
12102 512141 Social Security	\$	9,770.00	\$	7,418.84		\$	2,351.16	75.90%
12102 512142 Retirement (Employer)	\$	6,312.00	\$	4,692.77		\$	1,619.23	74.30%
12102 512143 Retirement (Employee)	\$	183.00	\$	-	\$ -	\$	183.00	0.00%
12102 512144 Health Insurance	\$	12,545.00	\$	13,673.03	\$ -	\$	(1,128.03)	109.00%
12102 512145 Life Insurance	\$	51.00	\$	21.05	\$ -	\$	29.95	41.30%
12102 512150 FSA Contribution	\$	175.00	\$	-	\$ -	\$	175.00	0.00%
12102 512173 Dental Insurance	\$	1,235.00	\$	600.21	\$ -	\$	634.79	48.60%
12102 514151 Per Diem	\$	-	\$	2,990.00	\$ -	\$	(2,990.00)	0.00%
12102 521219 Other Professional Serv	\$	15,200.00	\$	14,500.00		\$	700.00	95.40%
12102 521647 Veterinary Services	\$	750.00	\$	-	\$ -	\$	750.00	0.00%
12102 521648 Ambulance/EMA Services	\$	3,000.00	\$	3,000.00	\$ -	\$	-	100.00%
12102 521649 Security Services	\$	5,200.00	_	4,012.09		\$	1,187.91	77.20%
12102 529301 Fair Gate Workers	\$	6,000.00	\$	5,431.88		\$	568.12	90.50%
12102 529302 Fair Judges	\$	7,305.00	\$	5,991.00		\$	1,314.00	82.00%
12102 529303 Fair Superintendents	\$	5,800.00	\$	4,705.00		\$	1,095.00	81.10%
12102 529304 Fair Parking Services	\$	1,800.00	\$	1,380.00		\$	420.00	76.70%
12102 531001 Credit Card Fees	\$	1,850.00	\$	6,220.13	\$ -	\$	(4,370.13)	336.20%

	RE	VISED					ΑV	AILABLE	PCT	
SEPTEMBER 2018		BUDGET		ACTUALS		ENCUMBRANCES		DGET	USED	
12102 531101 Tickets/Entry Tags	\$	4,650.00	\$	13,792.30	\$	-	\$	(9,142.30)	296.60%	
12102 531102 Trophies/Plaques	\$	400.00	\$	399.67	\$	-	\$	0.33	99.90%	
12102 531103 Ribbons	\$	2,900.00	\$	1,893.69	\$	-	\$	1,006.31	65.30%	
12102 531181 Premiums	\$	19,000.00	\$	16,684.25	\$	-	\$	2,315.75	87.80%	
12102 531182 Fair Week Special Acts	\$	185,000.00	\$	199,404.33	\$	-	\$	(14,404.33)	107.80%	
12102 531183 Sponsor Fees	\$	2,500.00	\$	805.43	\$	-	\$	1,694.57	32.20%	
12102 531184 Fairest Of The Fair	\$	1,000.00	\$	346.70	\$	-	\$	653.30	34.70%	
12102 531311 Postage & Box Rent	\$	500.00	\$	765.11	\$	-	\$	(265.11)	153.00%	
12102 531312 Office Supplies	\$	400.00	\$	380.72	\$	-	\$	19.28	95.20%	
12102 531313 Printing & Duplicating	\$	250.00	\$	166.16	\$	-	\$	83.84	66.50%	
12102 531314 Small Items Of Equipment	\$	700.00	\$	-	\$	-	\$	700.00	0.00%	
12102 531326 Advertising	\$	37,500.00	\$	37,523.22	\$	-	\$	(23.22)	100.10%	
12102 531349 Other Operating Expenses	\$	750.00	\$	4,043.65	\$	-	\$	(3,293.65)	539.20%	
12102 531351 Gas/Diesel	\$	1,000.00	\$	1,657.03	\$	-	\$	(657.03)	165.70%	
12102 531367 Wood Shavings	\$	2,000.00	\$	3,270.00	\$	-	\$	(1,270.00)	163.50%	
12102 532332 Mileage	\$	200.00	\$	388.64	\$	-	\$	(188.64)	194.30%	
12102 533221 Water	\$	788.00	\$	1,250.75	\$	-	\$	(462.75)	158.70%	
12102 533222 Electric	\$	6,556.00	\$	7,603.92	\$	-	\$	(1,047.92)	116.00%	
12102 533223 Sewer	\$	1,490.00	\$	1,149.64	\$	-	\$	340.36	77.20%	
12102 533224 Natural Gas	\$	70.00	\$	-	\$	-	\$	70.00	0.00%	
12102 533235 Storm Water Utility	\$	713.00	\$	712.26	\$	-	\$	0.74	99.90%	
12102 535242 Maintain Machinery & Equip	\$	-	\$	1,202.87	\$	-	\$	(1,202.87)	0.00%	
12102 535245 Grounds Improvements	\$	800.00	\$	639.97	\$	-	\$	160.03	80.00%	
12102 535247 Building Repair & Maint	\$	-	\$	481.41	\$	-	\$	(481.41)	0.00%	
12102 535297 Refuse Collection	\$	4,600.00	\$	3,388.65	\$	-	\$	1,211.35	73.70%	
12102 535347 Beverage Purchases	\$	16,000.00	\$	18,300.65	\$	-	\$	(2,300.65)	114.40%	
12102 535355 Plumbing & Electrical	\$	750.00	\$	1,957.51	\$	-	\$	(1,207.51)	261.00%	
12102 536533 Equipment Rent & Lease	\$	80,000.00	\$	72,358.67	\$	-	\$	7,641.33	90.40%	
12102 571009 MIS PC Group Allocation	\$	1,247.00	\$	935.28	\$	-	\$	311.72	75.00%	
12102 571010 MIS Systems Grp Alloc(ISIS)	\$	1,946.00	\$	1,459.53	\$	-	\$	486.47	75.00%	
12102 591519 Other Insurance	\$	3,490.00	\$	2,537.88	\$	-	\$	952.12	72.70%	
TOTAL Fair Week	\$	-	\$	9,131.56	\$	-	\$	(9,131.56)	0.00%	
TOTAL REVENUES			_	(556,566.40)	\$	-	\$	(26,317.60)		
TOTAL EXPENSES	\$	582,884.00	\$	565,697.96	\$	-	\$	17,186.04		

		REVISED					ΑV	'AILABLE	PCT	
SEPTEMBER 2018	BU	BUDGET		ACTUALS		ENCUMBRANCES		IDGET	USED	
FAIR EXPANSION										
REVENUES										
12103 485106 Fair Expansion Donations	\$	(32,302.00)	\$	(6,951.00)	\$	-	\$	(25,350.79)		21.50%
EXPENDITURES										
12103 531349 Other Operating Expenses	\$	-	\$	3,396.00	\$	-	\$	(3,396.00)		0.00%
12103 594960 Capital Reserve	\$	32,302.00	\$	-	\$	-	\$	32,301.79		0.00%
TOTAL Fair Expansion Donations	\$	-	\$	(3,555.00)	\$	-	\$	3,555.00		0.00%
TOTAL REVENUES	\$	(32,302.00)	\$	(6,951.00)	\$	-	\$	(25,350.79)		
TOTAL EXPENSES	\$	32,302.00	\$	3,396.00	\$	-	\$	28,905.79		
GRAND TOTAL	\$	129,000.00	\$	116,726.30	\$	27,137.50	\$	(14,863.80)		111.50%

Fair Park Supervisors Report November 1, 2018

- Warriors & Wizards had bad weather and low turnout and did not have as many campers.
 They ended up moving some more things into the Activity Center
- Scheduling For 2019 events
 - o Horse shows schedule set for next year with a couple shows changing weekends with Labor Day weekend not having a Horse Show but we still have a Gun Show
 - o The Dog Show the first week in May is adding more building
 - o Adding 2 camping rallies, Christian youth camping group for 1 week and 30-40 campers for 4 days in August
- All water lines blown out and winterize and buildings cleaned out for storage.
- Signus in Fort Atkinson is downsizing and we picked up some office partitions and displays for Fair
- This is the time of year we use vacation and comp time

Jefferson County Fair Park Committee Meeting Thursday, November 1, 2018

Fair Office Report

- Keeping website, JCFP TV ads, radio commercials and social media up-to-date with event information and Fair updates.
- Reconciling October Fair Park events.
- 2019 priority based budgeting
- Winter Storage units have begun to be placed. As of 10-23-18, \$43,003 plus tax (\$45,505.90) has been collected
- Booking 2019 Fair Entertainment
- Holiday promotions for 2019 Fair tickets
- Continuing with Sponsorships and Community Relations
- Amy attended the Wisconsin Association of Fairs (WAF) District Meeting on Oct.
 10th at the Manitowoc County Expo Center and the WAF State Board meeting on Oct.
 20th at Chula Vista in WI Dells.
- Amy is attending the International Association of Fairs and Expos (IAFE)
 Convention Nov. 25 29 in San Antonio, TX.
- The Fairest of the Fair will be in the Watertown and Helenville holiday parades